

Geographic Communication Systems (GCS)

Texas DIR 2026 Price List

Effective February 14, 2026.

DIR Contract Number: DIR-CPO-6015



Texas Department of Information Resources

GCS Contact:

John Waterman, PMP, PMI-ACP, GISP
CTO, Geographic Communication Systems (GCS)
Phone: (802) 274-6287
Email: jwaterman@yourdatasmarter.com

GCS Holdings, Inc. dba Geographic Communication Systems (GCS)

(406) 274-6694
115 South 4th Street West
Missoula, MT 59801 USA
<https://gcs.yourdatasmarter.com/>



1. SOFTWARE PRICING..... 2
 GeoBusiness SaaS Subscriptions..... 2
 2. SERVICES PRICING..... 2
 GIS & Cloud Services..... 2
 3. DETAILED SERVICES PRICING (LABOR CATEGORIES)..... 2
 4. VOLUME DISCOUNTS 3
 5. NOTES AND PRICING ASSUMPTIONS..... 3
 Units of Measure..... 4

1. SOFTWARE PRICING

GeoBusiness SaaS Subscriptions

Brand	Product / Service	DIR Discount	Unit
GeoBusiness	SaaS Subscription – Basic	5.00%	EA
GeoBusiness	SaaS Subscription – Professional	5.00%	EA

2. SERVICES PRICING

GIS & Cloud Services

Service	Description	DIR Discount	Unit
GIS Consulting Services	Architecture, design, implementation, and integration services	5.00%	Per Hour
Cloud GIS Services	Cloud deployment, migration, and integration (AWS, Azure)	5.00%	Per Hour
GIS Technical Support	Maintenance, troubleshooting, optimization, and training	5.00%	Per Hour

3. DETAILED SERVICES PRICING (LABOR CATEGORIES)

The following rates represent maximum not-to-exceed (NTE) hourly rates prior to application of DIR contract discounts.

Labor Category (DIR-Aligned)	List Price	DIR Discount %	Discounted Price
Program Director (GIS)	\$263	5.00%	\$250
Project Manager (GIS)	\$205	5.00%	\$195
Enterprise Architect (ArcGIS)	\$253	5.00%	\$240
Cloud Architect (GIS)	\$258	5.00%	\$245
Solutions Architect (Geospatial)	\$247	5.00%	\$235
Database Architect (Geospatial)	\$221	5.00%	\$210
Systems Administrator (ArcGIS Server)	\$189	5.00%	\$180
Applications Developer (Senior GIS)	\$237	5.00%	\$225
Applications Developer (GIS)	\$200	5.00%	\$190
Systems Analyst (Senior GIS)	\$195	5.00%	\$185
Systems Analyst (GIS)	\$184	5.00%	\$175

4. VOLUME DISCOUNTS

Product / Service	Cumulative Spend	Frequency	Additional Discount
GeoBusiness SaaS	\$50,000 – \$100,000	Annually	+1.00%
GeoBusiness SaaS	\$100,001 – \$250,000	Annually	+2.00%
GeoBusiness SaaS	\$250,001+	Annually	+3.00%

5. NOTES AND PRICING ASSUMPTIONS

- All pricing is based on a discount from Manufacturer's Suggested Retail Price (MSRP) or standard commercial pricing.
- The **DIR Administrative Fee is not included** in the prices listed and will be applied in accordance with DIR requirements.
- Labor rates shown are **maximum not-to-exceed (NTE)** rates.
- Actual billable rates may be **lower based on project scope, volume, and agency-specific requirements.**
- Pricing may vary depending on:
 - Project complexity
 - Duration and resource mix
 - Service delivery location (remote vs. onsite)

Units of Measure

- **EA** = Each (per license or subscription)
- **Per Hour** = Time and materials labor rate